Georgia Power

Bin 10230
241 Ralph McGill Boulevard, NE
Atlanta, GA 30308-3374

March 6, 2023

Ms. Sallie Tanner
Executive Secretary
Georgia Public Service Commission
244 Washington Street, SW
Atlanta, GA 30334-5701

RE: Net Sales Reports – 4th Quarter 2022

Dear Ms. Tanner:

Attached please find a copy of Georgia Power's Net Sales Reports for the 4th Quarter 2022.

If you have any questions, please call me at 404-506-3044.

Sincerely,

/s/ Kelley M. Balkcom

Kelley M. Balkcom
Director, Regulatory Affairs
mmcclosk@southernco.com

GEORGIA POWER COMPANY

14-Sep-22

NET SALES

Excludes Over/Under Recovery of Fuel

October 2022

	KWH			REVENUE		
	Subject to Fuel Charge	Not Subject to Fuel Charge	Total	Current Fuel	Net Base	Total
RETAIL SALES						
Class of Service						
Residential	1,924,962,921	0	1,924,962,921	$53,790,517.37	$187,937,609.23	$241,728,126.60
Commercial	2,580,301,007	0	2,580,301,007	85,078,875.59	195,112,844.17	280,191,719.76
Industrial	1,958,765,649	0	1,958,765,649	81,017,258.98	81,532,566.90	162,549,825.88
Street Lights	24,858,473	0	24,858,473	702,163.42	5,825,527.12	6,527,690.54
Railway Service	11,566,498	0	11,566,498	421,840.32	413,296.52	835,136.84
TOTAL BILLED RETAIL SALES	6,500,454,548	0	6,500,454,548	$221,010,655.68	$470,821,843.94	$691,832,499.62
TOTAL UNBILLED RETAIL SALES (Net) [1]	- -	(214,151,422)	(214,151,422)	- -	(45,592,117.04)	(45,592,117.04)
TOTAL RETAIL SALES	**6,500,454,548**	**(214,151,422)**	**6,286,303,126**	**$221,010,655.68**	**$425,229,726.90**	**$646,240,382.58**
RETAIL SALES BUDGET	**6,703,656,000**	**(183,916,000)**	**6,519,740,000**	**175,994,000.00**	**425,609,000.00**	**601,603,000.00**
OVER (UNDER) BUDGET [2]	**(203,201,452)**	**(30,235,422)**	**(233,436,874)**	**$45,016,655.68**	**($379,273.10)**	**$44,637,382.58**

1 Supplement I

2 Supplement II

Revenue Accounting

SUPPLEMENT I

UNBILLED KWH & REVENUE BY CLASS OF SERVICE

October 2022

01:39 PM

		KWH			REVENUE		
		September	October	Net	September	October	Net
Residential	Unread & Unbilled	1,113,157,970	919,946,722	(193,211,248)	$96,867,006.55	$83,512,763.42	($13,354,243.13)
	No-Billed [1]	2,691,978	1,171,181	(1,520,797)	$289,366.64	$132,967.22	($156,399.42)
	Subtotal	1,115,849,948	921,117,903	(194,732,045)	$97,156,373.19	$83,645,730.64	($13,510,642.55)
Commercial	Unread & Unbilled	834,565,286	761,958,601	(72,606,685)	$75,364,089.48	$68,434,610.05	($6,929,479.43)
	No-Billed [1]	117,093,917	51,320,905	(65,773,012)	$6,719,244.16	$2,656,193.78	($4,063,050.38)
	RTP [2]	414,043,383	463,416,272	49,372,889	$17,430,083.89	$11,767,687.98	($5,662,395.91)
	Subtotal	1,365,702,586	1,276,695,778	(89,006,808)	$99,513,417.53	$82,858,491.81	($16,654,925.72)
Industrial	Unread & Unbilled	158,437,274	222,217,703	63,780,429	$9,394,476.41	$11,366,540.07	$1,972,063.66
	No-Billed [1]	136,622,638	182,541,312	45,918,674	$6,862,272.59	$7,667,728.60	$805,456.01
	RTP [2]	952,252,200	911,812,762	(40,439,438)	$35,737,217.58	$17,717,621.81	($18,019,595.77)
	TOURN-I [3]	13,448,784	13,776,550	327,766	$791,464.64	$606,991.97	($184,472.67)
	Subtotal	1,260,760,896	1,330,348,327	69,587,431	$52,785,431.22	$37,358,882.45	($15,426,548.77)
Total Retail	Unread & Unbilled	2,106,160,530	1,904,123,026	(202,037,504)	$181,625,572.44	$163,313,913.54	($18,311,658.90)
	No-Billed [1]	256,408,533	235,033,398	(21,375,135)	$13,870,883.39	$10,456,889.60	($3,413,993.79)
	RTP [2]	1,366,295,583	1,375,229,034	8,933,451	$53,167,301.47	$29,485,309.79	($23,681,991.68)
	TOURN-I [3]	13,448,784	13,776,550	327,766	$791,464.64	$606,991.97	($184,472.67)
	Total Unbilled	3,742,313,430	3,528,162,008	(214,151,422)	$249,455,221.94	$203,863,104.90	($45,592,117.04)

[1] No-Billed — SSA Accounts that are No-Billed during current billing month. The KWH and base portion are accrued for the billing month and are reversed in the subsequent month. These accounts will be billed in the subsequent month.

[2] Industrial/Commercial - RTP — SSA accounts billed on Real-Time-Pricing. The accounts are read in the current billing month but billed in the subsequent month. The KWH and base portions are accrued for the billing month and reversed in the subsequent month.

[3] MLM — Industrial Multiple Load Management accounts. Billing method is the same as RTP accounts.

[4] Losses — **Retail losses current month = 2.89%, 188,197 MWH. 12 month average losses = 3.11%. 36 month average losses = 3.20%**

CALENDAR MONTH
SALES VARIANCE *

SUPPLEMENT II 11:23 AM

October 2022

	BOOKED	BUDGET	VARIANCE	%
REVENUE (000's)				
Residential	$228,217	$239,045	($10,828)	-4.5%
Commercial	263,537	248,357	15,180	6.1%
Industrial	147,123	106,795	40,328	37.8%
Street Lights	6,528	6,702	(174)	-2.6%
Railway Service	835	704	131	18.6%
TOTAL RETAIL REVENUE	**$646,240**	**$601,603**	**$44,637**	**7.4%**
MWH				
Residential	1,730,231	1,928,982	(198,751)	-10.3%
Commercial	2,491,294	2,541,272	(49,978)	-2.0%
Industrial	2,028,353	2,011,296	17,057	0.8%
Street Lights	24,858	26,013	(1,155)	-4.4%
Railway Service	11,566	12,177	(611)	-5.0%
TOTAL RETAIL MWH	**6,286,302**	**6,519,740**	**(233,438)**	**-3.6%**

* Excludes Over/Under Fuel Recovery Adjustment.

NOTE: Detail may not add up to Total due to rounding.

GEORGIA POWER COMPANY

14-Sep-22

NET SALES
Excludes Over/Under Recovery of Fuel

November 2022

	KWH			REVENUE		
	Subject to Fuel Charge	Not Subject to Fuel Charge	Total	Current Fuel	Net Base	Total
RETAIL SALES						
Class of Service						
Residential	1,714,652,734	0	1,714,652,734	$47,848,117.83	$171,171,093.66	$219,019,211.49
Commercial	2,395,505,325	0	2,395,505,325	73,394,248.91	179,151,627.34	252,545,876.25
Industrial	1,940,299,313	0	1,940,299,313	65,257,315.86	65,966,976.78	131,224,292.64
Street Lights	24,762,087	0	24,762,087	698,750.99	5,798,310.62	6,497,061.61
Railway Service	10,508,344	0	10,508,344	337,963.33	326,478.75	664,442.08
TOTAL BILLED RETAIL SALES	6,085,727,803	0	6,085,727,803	$187,536,396.92	$422,414,487.15	$609,950,884.07
[1] TOTAL UNBILLED RETAIL SALES (Net)	- -	301,187,492	301,187,492	- -	32,956,121.04	32,956,121.04
TOTAL RETAIL SALES	**6,085,727,803**	**301,187,492**	**6,386,915,295**	**$187,536,396.92**	**$455,370,608.19**	**$642,907,005.11**
RETAIL SALES BUDGET	**5,981,514,000**	**267,287,000**	**6,248,801,000**	**156,250,000.00**	**415,024,000.00**	**571,274,000.00**
[2] **OVER (UNDER) BUDGET**	**104,213,803**	**33,900,492**	**138,114,295**	**$31,286,396.92**	**$40,346,608.19**	**$71,633,005.11**

[1] Supplement I
[2] Supplement II

Revenue Accounting

SUPPLEMENT I

UNBILLED KWH & REVENUE BY CLASS OF SERVICE

November 2022

01:40 PM

		KWH			REVENUE		
		October	November	Net	October	November	Net
Residential	Unread & Unbilled	919,946,722	1,207,581,196	287,634,474	$83,512,763.42	$105,639,203.03	$22,126,439.61
	No-Billed [1]	1,171,181	2,722,659	1,551,478	$132,967.22	$287,046.67	$154,079.45
	Subtotal	921,117,903	1,210,303,855	289,185,952	$83,645,730.64	$105,926,249.70	$22,280,519.06
Commercial	Unread & Unbilled	761,958,601	827,969,469	66,010,868	$68,434,610.05	$73,380,955.70	$4,946,345.65
	No-Billed [1]	51,320,905	109,775,589	58,454,684	$2,656,193.78	$5,055,732.73	$2,399,538.95
	RTP [2]	463,416,272	398,614,697	(64,801,575)	$11,767,687.98	$11,763,665.89	($4,022.09)
	Subtotal	1,276,695,778	1,336,359,755	59,663,977	$82,858,491.81	$90,200,354.32	$7,341,862.51
Industrial	Unread & Unbilled	222,217,703	245,410,520	23,192,817	$11,366,540.07	$12,036,593.37	$670,053.30
	No-Billed [1]	182,541,312	139,996,223	(42,545,089)	$7,667,728.60	$5,848,785.92	($1,818,942.68)
	RTP [2]	911,812,762	884,352,869	(27,459,893)	$17,717,621.81	$22,230,757.46	$4,513,135.65
	TOURN-I [3]	13,776,550	12,926,278	(850,272)	$606,991.97	$576,485.17	($30,506.80)
	Subtotal	1,330,348,327	1,282,685,890	(47,662,437)	$37,358,882.45	$40,692,621.92	$3,333,739.47
Total Retail	Unread & Unbilled	1,904,123,026	2,280,961,185	376,838,159	$163,313,913.54	$191,056,752.10	$27,742,838.56
	No-Billed [1]	235,033,398	252,494,471	17,461,073	$10,456,889.60	$11,191,565.32	$734,675.72
	RTP [2]	1,375,229,034	1,282,967,566	(92,261,468)	$29,485,309.79	$33,994,423.35	$4,509,113.56
	TOURN-I [3]	13,776,550	12,926,278	(850,272)	$606,991.97	$576,485.17	($30,506.80)
	Total Unbilled	3,528,162,008	3,829,349,500	301,187,492	$203,863,104.90	$236,819,225.94	$32,956,121.04

[1] No-Billed — SSA Accounts that are No-Billed during current billing month. The KWH and base portion are accrued for the billing month and are reversed in the subsequent month. These accounts will be billed in the subsequent month.

[2] Industrial/Commercial - RTP — SSA accounts billed on Real-Time-Pricing. The accounts are read in the current billing month but billed in the subsequent month. The KWH and base portions are accrued for the billing month and reversed in the subsequent month.

[3] MLM — Industrial Multiple Load Management accounts. Billing method is the same as RTP accounts.

[4] Losses — **Retail losses current month = 3.30%, 219,410 MWH. 12 month average losses = 3.15%. 36 month average losses = 3.20%**

SUPPLEMENT II

CALENDAR MONTH
SALES VARIANCE *

November 2022

11:23 AM

	BOOKED	BUDGET	VARIANCE	%
REVENUE (000's)				
Residential	$241,300	$228,944	$12,356	5.4%
Commercial	259,888	229,985	29,903	13.0%
Industrial	134,558	104,985	29,573	28.2%
Street Lights	6,497	6,705	(208)	-3.1%
Railway Service	664	655	9	1.4%
TOTAL RETAIL REVENUE	**$642,907**	**$571,274**	**$71,633**	**12.5%**
MWH				
Residential	2,003,839	1,985,445	18,394	0.9%
Commercial	2,455,169	2,356,972	98,197	4.2%
Industrial	1,892,637	1,869,013	23,624	1.3%
Street Lights	24,762	26,013	(1,251)	-4.8%
Railway Service	10,508	11,358	(850)	-7.5%
TOTAL RETAIL MWH	**6,386,915**	**6,248,801**	**138,114**	**2.2%**

* Excludes Over/Under Fuel Recovery Adjustment.

NOTE: Detail may not add up to Total due to rounding.

GEORGIA POWER COMPANY

14-Sep-22

NET SALES

Excludes Over/Under Recovery of Fuel

December 2022

	KWH			REVENUE		
	Subject to Fuel Charge	Not Subject to Fuel Charge	Total	Current Fuel	Net Base	Total
RETAIL SALES						
Class of Service						
Residential	2,274,519,077	0	2,274,519,077	$63,664,809.23	$219,318,689.24	$282,983,498.47
Commercial	2,545,226,035	0	2,545,226,035	77,125,651.40	197,693,808.09	274,819,459.49
Industrial	1,888,236,028	0	1,888,236,028	62,906,109.96	69,838,577.63	132,744,687.59
Street Lights	24,852,402	0	24,852,402	701,853.97	5,817,390.47	6,519,244.44
Railway Service	12,487,737	0	12,487,737	395,957.49	411,011.88	806,969.37
TOTAL BILLED RETAIL SALES	6,745,321,279	0	6,745,321,279	$204,794,382.05	$493,079,477.31	$697,873,859.36
TOTAL UNBILLED RETAIL SALES (Net) [1]	- -	719,361,440	719,361,440	- -	54,490,608.01	54,490,608.01
TOTAL RETAIL SALES	**6,745,321,279**	**719,361,440**	**7,464,682,719**	**$204,794,382.05**	**$547,570,085.32**	**$752,364,467.37**
RETAIL SALES BUDGET	**6,687,046,000**	**359,368,000**	**7,046,414,000**	**178,277,000.00**	**483,821,000.00**	**662,098,000.00**
OVER (UNDER) BUDGET [2]	**58,275,279**	**359,993,440**	**418,268,719**	**$26,517,382.05**	**$63,749,085.32**	**$90,266,467.37**

[1] Supplement I

[2] Supplement II

SUPPLEMENT I

UNBILLED KWH & REVENUE BY CLASS OF SERVICE

December 2022

01:40 PM

		KWH			REVENUE		
		November	December	Net	November	December	Net
Residential	Unread & Unbilled	1,207,581,196	1,695,735,205	488,154,009	$105,639,203.03	$138,660,267.71	$33,021,064.68
	No-Billed [1]	2,722,659	2,247,819	(474,840)	$287,046.67	$215,264.56	($71,782.11)
	Subtotal	1,210,303,855	1,697,983,024	487,679,169	$105,926,249.70	$138,875,532.27	$32,949,282.57
Commercial	Unread & Unbilled	827,969,469	977,425,564	149,456,095	$73,380,955.70	$65,668,684.70	($7,712,271.00)
	No-Billed [1]	109,775,589	117,247,119	7,471,530	$5,055,732.73	$4,997,513.88	($58,218.85)
	RTP [2]	398,614,697	404,628,291	6,013,594	$11,763,665.89	$23,383,828.49	$11,620,162.60
	Subtotal	1,336,359,755	1,499,300,974	162,941,219	$90,200,354.32	$94,050,027.07	$3,849,672.75
Industrial	Unread & Unbilled	245,410,520	314,882,737	69,472,217	$12,036,593.37	$12,488,667.87	$452,074.50
	No-Billed [1]	139,996,223	158,546,732	18,550,509	$5,848,785.92	$5,974,826.93	$126,041.01
	RTP [2]	884,352,869	864,063,417	(20,289,452)	$22,230,757.46	$39,271,290.58	$17,040,533.12
	TOURN-I [3]	12,926,278	13,934,056	1,007,778	$576,485.17	$649,489.23	$73,004.06
	Subtotal	1,282,685,890	1,351,426,942	68,741,052	$40,692,621.92	$58,384,274.61	$17,691,652.69
Total Retail	Unread & Unbilled	2,280,961,185	2,988,043,506	707,082,321	$191,056,752.10	$216,817,620.28	$25,760,868.18
	No-Billed [1]	252,494,471	278,041,670	25,547,199	$11,191,565.32	$11,187,605.37	($3,959.95)
	RTP [2]	1,282,967,566	1,268,691,708	(14,275,858)	$33,994,423.35	$62,655,119.07	$28,660,695.72
	TOURN-I [3]	12,926,278	13,934,056	1,007,778	$576,485.17	$649,489.23	$73,004.06
	Total Unbilled	3,829,349,500	4,548,710,940	719,361,440	$236,819,225.94	$291,309,833.95	$54,490,608.01

[1] No-Billed — SSA Accounts that are No-Billed during current billing month. The KWH and base portion are accrued for the billing month and are reversed in the subsequent month. These accounts will be billed in the subsequent month.

[2] Industrial/Commercial - RTP — SSA accounts billed on Real-Time-Pricing. The accounts are read in the current billing month but billed in the subsequent month. The KWH and base portions are accrued for the billing month and reversed in the subsequent month.

[3] MLM — Industrial Multiple Load Management accounts. Billing method is the same as RTP accounts.

[4] Losses — **Retail losses current month = 1.90%, 145,053 MWH. 12 month average losses = 2.93%. 36 month average losses = 3.13%**

12/12/21

CALENDAR MONTH
SALES VARIANCE *

SUPPLEMENT II 11:23 AM

December 2022

	BOOKED	BUDGET	VARIANCE	%
REVENUE (000's)				
Residential	$315,933	$303,223	$12,710	4.2%
Commercial	278,669	250,502	28,167	11.2%
Industrial	150,436	100,913	49,523	49.1%
Street Lights	6,519	6,709	(190)	-2.8%
Railway Service	807	751	56	7.5%
TOTAL RETAIL REVENUE	**$752,364**	**$662,098**	**$90,266**	**13.6%**
MWH				
Residential	2,762,198	2,676,005	86,193	3.2%
Commercial	2,708,167	2,512,719	195,448	7.8%
Industrial	1,956,977	1,818,411	138,566	7.6%
Street Lights	24,852	26,013	(1,161)	-4.5%
Railway Service	12,488	13,266	(778)	-5.9%
TOTAL RETAIL MWH	**7,464,682**	**7,046,414**	**418,268**	**5.9%**

* Excludes Over/Under Fuel Recovery Adjustment.

NOTE: Detail may not add up to Total due to rounding.